SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT: July 9, 2003

YAHOO! INC.. (Exact name of registrant as specified in its charter)

> 0-28018 (Commission File Number)

DELAWARE

77-0398689

(State or other jurisdiction of (I.R.S. Employer Identification No.) incorporation or organization)

701 FIRST AVE. SUNNYVALE, CALIFORNIA 94089 (Address of principal executive offices, with zip code)

(408) 349-3300 (Registrant's telephone number, including area code)

Item 7. Financial Statements and Exhibits.

(c) Exhibits.

99.1 Press release dated July 9, 2003 by Yahoo! Inc.

Item 12. Results of Operations and Financial Condition

This Report on Form 8-K is being filed under the Securities Exchange Act of 1934, as amended.

On July 9, 2003, Yahoo! Inc., a Delaware corporation ("Yahoo!"), announced its financial results for the fiscal quarter ended June 30, 2003 and certain other information. A copy of Yahoo!'s press release announcing these financial results and certain other information is attached as Exhibit 99.1 hereto and incorporated by reference herein.

The press release filed as an exhibit to this report includes "safe harbor" language pursuant to the Private Securities Litigation Reform Act of 1995, as amended, indicating that certain statements about the Company's business and other matters contained in the press release are "forward-looking" rather than "historic." The press release also states that a more thorough discussion of certain factors which may affect the Company's operating results is included, among other sections, under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2002 and the Quarterly Report on Form 10-Q for the quarter ended March 31, 2003, which are on file with the Securities and Exchange Commission ("SEC") and available at the Securities and Exchange Commission's website (http://www.sec.gov), and will also be included in the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2003 to be filed with the Securities and Exchange Commission in the third guarter of 2003.

The press release, also discloses certain financial measures, such as operating income before depreciation and amortization, segment operating income before depreciation and amortization and free cash flow, that may be considered non-GAAP financial measures in certain circumstances. Generally, a non-GAAP

financial measure is a numerical measure of a company's performance, financial position, or cash flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with generally accepted accounting principles. The Company believes that certain non-GAAP measures, including operating income before depreciation and amortization and free cash flow are helpful, when presented in conjunction with the comparable GAAP measures. Operating income before depreciation and amortization eliminates the effects of depreciation and amortization from period to period, which we believe is useful to management and investors in evaluating the operating performance of the Company as depreciation and amortization costs are not directly attributable to the underlying performance of the business operations. Free cash flow is considered a liquidity measure and provides useful information to management and investors about the amount of cash generated after the acquisition of property and equipment, non-cash investment gains (losses), change in long-term deferred revenue and other, which can then be used for strategic opportunities including, among others, to invest in the business, make strategic acquisitions, strengthen the balance sheet and repurchase stock. In addition, management refers to these financial measures to facilitate internal comparisons to the Company's historical operating results, in making operating decisions and for budget planning purposes. These measures should be considered in addition to, not as a substitute for, or superior to, operating income, cash flows, or other measures of financial performance prepared in accordance with generally accepted

accounting principles. The non-GAAP measures included in our press release have been reconciled to the most directly comparable GAAP measure as is now required under new SEC rules regarding the use of non-GAAP financial measures.

As used herein, "GAAP" refers to accounting principles generally accepted in the United States.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

YAHOO! INC.

Date: July 9, 2003 By: /s/ Susan Decker Susan Decker Executive Vice President, Finance and Administration, and Chief Financial Officer

YAHOO! INC.

INDEX TO EXHIBITS

Exhibit Number

Description

99.1

Press Release dated July 9, 2003.

Yahoo! Reports Second Quarter 2003 Financial Results; Company Posts Second Quarter Operating Income of \$63 Million, Operating Income Before Depreciation and Amortization of \$97 Million

SUNNYVALE, Calif.--(BUSINESS WIRE)--July 9, 2003--Yahoo! Inc. (Nasdaq: YHOO) today reported results for the second quarter ended June 30, 2003. Net revenues for the second quarter totaled \$321.4 million, a 42 percent increase over the \$225.8 million reported for the same period in 2002. Operating income for the second quarter of 2003 was \$62.8 million, compared to \$7.5 million for the same period of 2002. Operating income before depreciation and amortization for the second quarter of 2003 was \$97.3 million, compared to \$35.0 million for same period of 2002. Cash flow from operating activities for the second quarter of 2003 was \$92.1 million, compared to \$103.4 million for same period of 2002. Free cash flow for the second quarter of 2003 was \$67.7 million, compared to \$64.0 million for same period of 2002.

Net revenues for the six months ended June 30, 2003 totaled \$604.4 million, a 44 percent increase over the \$418.5 million reported for the same period in 2002. Operating income for the six months ended June 30, 2003 was \$117.7 million, compared to \$3.3 million for same period of 2002. Operating income before depreciation and amortization for the six months ended June 30, 2003 was \$181.3 million, compared to \$53.8 million for same period of 2002. Cash flow from operating activities for the six months ended June 30, 2003 was \$190.8 million, compared to \$150.8 million for same period of 2002. Free cash flow for the six months ended June 30, 2003 was \$142.8 million, compared to \$102.3 million for same period of 2002.

"We're very excited about the results we have seen in the second quarter, the largest revenue producing quarter in our history. Each piece of our engine is working smoothly with the others, and the numbers show that over the last eighteen months, our performance has been stronger and better," said Terry Semel, chairman and chief executive officer, Yahoo!. "Some of the key drivers of success this quarter include more balanced growth in marketing services, from both traditional advertising and sponsored search, as well as ongoing success in converting consumers and small businesses to fee-based services. We are optimistic about the future and we remain steadfastly focused on execution against our priorities."

Business Outlook

"This quarter's results demonstrate continued balanced growth across all of our revenue contributors and strong trends in our key financial metric of overall free cash flow generation. As we exit our fifth consecutive quarter of GAAP profitability, we continue to execute upon the key business and financial objectives we have laid out as a company, resulting from a steadily increased base of hundreds of blue-chip traditional marketers, thousands of small- and medium-sized businesses, and millions of worldwide consumers. We are also upwardly revising our business outlook for revenues and operating income before depreciation and amortization for the full year 2003, and we are pleased that our own visibility in our financial prospects has increased," said Susan Decker, chief financial officer, Yahoo!. Please refer to the "Notes to Unaudited Condensed Consolidated Statements of Operations" attached to this press release for our business outlook.

Second Quarter 2003 Financial Highlights

Revenues: In the second quarter of 2003, Yahoo! reported net revenues of \$321.4 million, a 42 percent increase from the same period in 2002. For the six months ended June 30, 2003, net revenues were \$604.4 million, a 44 percent increase from the \$418.5 million reported in the same period in 2002.

Marketing services revenues for the second quarter of 2003 totaled \$219.2 million, a 44 percent increase from the same period in 2002. Marketing services revenues for the six months ended June 30, 2003 totaled \$409.2 million, a 41 percent increase from the same period in 2002. These increases resulted from a combination of a strong increase in revenues from Yahoo!'s sponsored search services, as well as growth in the balance of Yahoo!'s global marketing services revenues.

Fees revenues for the second quarter of 2003 totaled \$69.9 million, a 43 percent increase compared to the same period in 2002. Fees revenues for the six months ended June 30, 2003 totaled \$133.7 million, a 51 percent increase compared to the same period in 2002. These increases were primarily driven by the growth in paying relationships for Yahoo!'s premium services, including the SBC Yahoo! DSL and Dial products, Yahoo! Personals, and our small business and communications suites of premium services, partially offset by a decrease in our event webcasting business.

Listings revenues for the second quarter of 2003 totaled \$32.3 million, a 29 percent increase compared to the same period in 2002. Listings revenues for the six months ended June 30, 2003 totaled \$61.5 million, a 52 percent increase compared to the same period in 2002. These increases were driven primarily by the incremental contribution of revenue from HotJobs, which was acquired in February 2002, as well as increases in our search and marketplace services revenues.

Operating income and Operating income before depreciation and amortization: Operating income for the second quarter of 2003 totaled \$62.8 million, compared to \$7.5 million in the same period of 2002. Operating income before depreciation and amortization for the second quarter of 2003 totaled \$97.3 million, a 178 percent increase compared to the \$35.0 million reported in the same period of 2002. Operating income margin was 20 percent of net revenues in the second quarter of 2003 compared to 3 percent of net revenues for the same period of 2002. Operating income before depreciation and amortization margin doubled to 30 percent of net revenues in the second quarter of 2003 compared to 15 percent of net revenues in the same period of 2002. The substantial increase in Operating income and operating income before depreciation and amortization reflects strong growth in net revenues and only an 18 percent increase in costs on a year over year basis as a result of our ongoing cost discipline.

Operating income for the six months ended June 30, 2003 totaled \$117.7 million, compared to \$3.3 million in the same period of 2002. Operating income before depreciation and amortization for the six months ended June 30, 2003 totaled \$181.3 million, a 237 percent increase compared to the \$53.8 million reported in the same period of 2002. Operating income margin was 19 percent of net revenues for the six months ended June 30, 2003 compared to 1 percent of net revenues for the same period of 2002. Operating income before depreciation and amortization margin increased to 30 percent of net revenues for the six months ended June 30, 2003 compared to 13 percent of net revenues in the same period of 2002.

Cash flow from operating activities and Free cash flow: Cash flow from operating activities for the second quarter of 2003 totaled \$92.1 million, compared to \$103.4 million for the same period of 2002. Free cash flow for the second quarter of 2003 totaled \$67.7 million, a 6 percent increase compared to the \$64.0 million reported for the same period of 2002.

Cash flow from operating activities for the six months ended June 30, 2003 totaled \$190.8 million, compared to \$150.8 million for the same period of 2002. Free cash flow for the six months ended June 30, 2003 totaled \$142.8 million, a 40 percent increase compared to the \$102.3 million reported for the same period of 2002.

Net Income (Loss): Net income for the second quarter of 2003 was \$50.8 million or \$0.08 per diluted share, compared with \$21.4 million or \$0.03 per diluted share for the same period of 2002.

Net income for the six months ended June 30, 2003 was \$97.5 million or \$0.16 per diluted share, compared with income before the cumulative effect of accounting change of \$31.9 million or \$0.05 per diluted share for the same period of 2002. Net loss was \$32.3 million or \$0.05 per diluted share for the six months ended June 30, 2002, including the charge of \$64.1 million for the cumulative effect of the accounting change for the implementation of Statement of Financial Accounting Standard No. 142 ("SFAS 142"). SFAS 142, which the Company adopted January 1, 2002, requires companies to assess the goodwill recorded from previous acquisitions, and as necessary, record an impairment charge that does not affect cash or the Company's operations.

Quarterly Conference Call

Yahoo! will host a conference call to discuss second quarter results at 5:00 p.m. Eastern Time today. A live Webcast of the conference call, together with supplemental financial information can be accessed through the Company's Investor Relations Web site at http://yhoo.client.shareholder.com/earnings.cfm. In addition, an archive of the Webcast can be accessed through the same link. An audio replay of the call will be available for 48 hours following the conference call by calling 877-213-9653 or 630-652-3041, reservation number: 7404923.

About Yahoo!

Yahoo! Inc. is a leading provider of comprehensive online products and services to consumers and businesses worldwide. Yahoo! is the No. 1 Internet brand globally and the most trafficked Internet destination worldwide. Headquartered in Sunnyvale, Calif., Yahoo!'s global network includes 25 World properties and is available in 13 languages.

This press release and its attachments contain forward-looking statements that involve risks and uncertainties concerning Yahoo!'s expected financial performance (as described without limitation in the Business Outlook section and quotations from management in this press release), as well as Yahoo!'s strategic and operational plans. Actual results may differ materially from the results predicted and reported results should not be considered as an indication of future performance. The potential risks and uncertainties include, among others, decreases or delays in advertising spending; the actual increases in demand by customers for Yahoo!'s premium services; acceptance of new products and services; general economic conditions; risks related to the integration of recent acquisitions; the ability to adjust to changes in personnel, including management changes; and the dependence on third parties for technology, services, content and distribution. All information set forth in this release and its attachments is as of July 9, 2003, and Yahoo! undertakes no duty to update this information. More information about potential factors that could affect the Company's business and financial results is included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2002 and Quarterly Report on Form 10-Q for the quarter ended March 31, 2003, including (without limitation) under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," which are on file with the Securities and Exchange Commission (the "SEC") and available at the SEC's website at www.sec.gov. Additional information will also be set forth in those sections in Yahoo!'s Quarterly Report on Form 10-Q for the three month period ended June 30, 2003, which will be filed with the SEC in the third quarter of 2003.

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Yahoo! Inc.										
Unaudited	Condensed	Consolidat	ted	Stateme	ents	of	Operations			
()	In thousand	ds, except	per	share	amou	unts	5)			

		1onths Ended June 30,		
	2003	2002	2003	2002
Net revenues s	321,406	\$ 225,792 \$	604,354 \$	6 418,457
Costs and expenses: Cost of revenues Sales and marketing Product development General and administrative Amortization of intangibles Total costs and expenses	45,687 34,125 9,762 258,634	35,162 25,437 5,952	82,371 62,845 15,509 	67,944 52,106 9,374 415,114
Income from operations	62,772	7,518	117,749	3,343
Other income, net (1) Minority interests in operation of consolidated subsidiaries	is	29,228 139		
Income before income taxes and cumulative effect of accounting change	81,981	36,885	157,309	55,591
Provision for income taxes	31,153	15,491	59,778	23,722
Income before cumulative effect of accounting change		21,394	97,531	31,869
Cumulative effect of accounting change		-	-	(64,120)
Net income (loss)	,	\$ 21,394 \$ ========		

Net income (loss) per share - diluted: Income before cumulative effect of accounting change	\$	0.08	\$	0.03	\$	0.16	\$	0.05
	-		-		*		-	
Cumulative effect of accounting change	-	-	-	-	_	-		(0.10)
Net income (loss) per share - diluted	\$							(0.05)
Shares used in per share calculation - diluted (2)								612,781 ======
Supplemental Financial Data	(3)				/			
Income from operations Operating income before depreciation	\$	62,772	\$	7,518	\$	117,749	\$	3,343
and amortization	\$	97,275	\$	34,994	\$	181,325	\$	53,774
Cash flow provided by		,		,		,		,
operating activities	\$	92,123						
Free cash flow	\$	67,652	\$	64,008	\$	142,764	\$	102,302
					1			

- (1) Other income, net for the three months ended June 30, 2003 includes approximately \$2.3 million of net investment losses. Other income, net for the six months ended June 30, 2003 includes approximately \$0.7 million of net losses, comprised of \$1.6 million of net investment losses, \$0.7 million of proceeds from the termination of a contract, and \$0.2 million of net gains on disposal of assets. Other income, net for the three months ended June 30, 2002 includes \$4.9 million of net investment gains. Other income, net for the six months ended June 30, 2002 includes \$4.9 million of net investment gains. Other income, net for the six months ended June 30, 2002 includes \$3.0 million of net investment gains and \$2.5 million of proceeds from the termination of contracts.
- (2) Diluted net loss per share for the six months ended June 30, 2002 is computed excluding common share equivalents of 19,972 shares, as their effect is anti-dilutive.
- (3) The Company believes that certain non-GAAP measures, including operating income before depreciation and amortization and free cash flow are helpful, when presented in conjunction with the comparable GAAP measures. Operating income before depreciation and amortization is defined as income (loss) from operations before depreciation and amortization. Operating income before depreciation and amortization eliminates the effects of depreciation and amortization from period to period, which we believe is useful to management and investors in evaluating the operating performance of the Company as depreciation and amortization costs are not directly attributable to the underlying performance of the business operations. Free cash flow is defined as cash flow from operating activities less capital expenditures, change in long-term deferred revenue and non-cash investment gains (losses) and other. Change in longterm deferred revenue represents cash payments received in advance of revenue recognized related to the Company's agreement with its sponsored search provider, which is expected to be recognized as marketing services revenue in 2005. Non-cash investment gains (losses) and other represents non-cash gains (losses) and impairment of investments. Free cash flow is considered a liquidity measure and provides useful information to management and investors about the amount of cash generated after the acquisition of property and equipment, non-cash investment gains (losses), change in long-term deferred revenue and other, which can then be used for strategic opportunities including, among others, to invest in the business, make strategic acquisitions, strengthen the balance sheet and repurchase stock. In addition, management refers to these financial measures to facilitate internal comparisons to the Company's historical operating results, in making operating decisions and for budget planning purposes. These measures should be considered in addition to, not as a substitute for, or superior to, operating income, cash flows from operating activities, or other measures of

financial performance prepared in accordance with generally accepted accounting principles.

Yahoo! Inc. Notes to Unaudited Condensed Consolidated Statements of Operations (in thousands, except per share amounts and percentages)

				nths Ended ne 30,		onths Ended ine 30,
		2003		2002	2003	2002
Net revenues for groups of similar services: Marketing services Fees		219,198	\$	151,710 \$ 49,063 25,019	409,163	\$ 289,385
Listings	_			25,019		
Total net revenues				225,792 \$ ======		\$ 418,457 ========
Net revenues by segment: United States International		50,061		187,465 \$ 38,327	94,463	
Total net revenues				225,792 \$ =====		\$ 418,457
Operating income before depreciation and amortization reconciliation: Income from operations Depreciation and amortization				7,518 \$ 27,476		
Operating income before	-		-			·
depreciation and amortization				34,994 \$ ======		\$53,774
Margin percentage: Income from operations mar percentage Operating income before	-	20%		3%	19%	1%
depreciation and amortiza margin percentage	110	30%		15%	30%	13%
Operating income (loss) befor depreciation and amortization by segment: Operating income before depreciation and amortiz- ation - United States Operating income (loss) before depreciation and		90,555	\$	38,554 \$	167,503	\$65,383
amortization - Internatio	nal -	6,720	_	(3,560)	13,822	(11,609)
Operating income before depreciation and amortization				34,994 \$ ======		\$ 53,774
Operating income (loss) before depreciation and amortization by segment reconciliation: United States						
Income from operations Depreciation and	\$			13,874 \$		
amortization Operating income before depreciation and amortiz -ation - United States		90,555	-	24,680 	167,503	
International Income (loss) from operations	\$	2,300	\$	(6,356)	\$ 6,277	\$ (17,260)

Depreciation and amortization		4,420	2,796	7,545	5,651
Operating income (loss) before depreciation and amortization - International	\$	6,720 \$	(3,560)\$	13,822 \$ =======	(11,609)
Free cash flow reconciliation Cash flow from operating	:				
activities Acquisition of property	\$	92,123 \$	103,382 \$	190,751 \$	150,825
and equipment, net		(20,770)	(14,301)	(41,273)	(21,588)
Change in long-term deferred revenue		-	(30,000)	-	(30,000)
Non-cash investment gains (losses) and other		(3,701)	4,927	(6,714)	3,065
Free cash flow	\$	67,652 \$	64,008 \$	142,764 \$ ======	102,302 ======

Yahoo! Inc. Notes to Unaudited Condensed Consolidated Statements of Operations

Business Outlook

The following business outlook is based on current information and expectations as of July 9, 2003. Yahoo!'s business outlook as of today is expected to be available on the Company's Investor Relations Web site throughout the current quarter. It is currently expected the full business outlook will not be updated until the release of Yahoo!'s next quarterly earnings announcement, notwithstanding subsequent developments; however, Yahoo! may update the full business outlook or any portion thereof at any time.

	Three months ending September 30, 2003	Twelve months ending December 31, 2003
Revenue outlook (in millions):	\$318-\$338	\$1,260-\$1,310
Operating income before depreciation and amortization outlook reconciliation (in millions):		
Income from operations	\$60-\$67	\$240-\$260
Depreciation and amortization	\$34-\$37	\$135-\$140
Operating income before		
depreciation and amortization	\$94-\$104 ====================================	\$375-\$400 =========

Yahoo! Inc. Unaudited Consolidated Summary Balance Sheet Data (in thousands)

		June 30, 2003	[December 31, 2002
ASSETS				
Cash and cash equivalents	\$	1,075,582	\$	310,972
Investments in marketable debt				,
securities		1,238,382		1,223,066
Accounts receivable, net		142,372		113,612
Property and equipment, net		371,794		371,272
Goodwill		636,434		415,225
Intangible assets, net		130,939		96,252
Other assets		326,018		259, 782
Total assets	\$	3,921,521	\$	2,790,181
	==	=============	==	================

Accounts payable and accrued				
expenses	\$	321,726	\$	276,313
Deferred revenue		155,997		135,501
Long term debt		750,000		-
Long term liabilities		102,374		84,540
Total liabilities		1,330,097		496,354
TOTAL HADILITIES		1,330,097		490, 354
Minority interests in consolid	latad			
subsidiaries	lateu	24 501		21 557
		34,591		31,557
Stockholders' equity		2,556,833		2,262,270
Total liabilities and				
stockholders' equity	\$	3,921,521	\$	2,790,181
	===	========	===	==========

Yahoo! Inc. Unaudited Consolidated Summary Cash Flow Data (in thousands)

			1onths Endec June 30,	Ju	Six Months Ended June 30,		
		2003	2002		2002		
CASH FLOWS FROM OPERATING ACTIVITIES: Net income (loss) Adjustments to reconcile net income (loss) to net cash provided by	\$	50,828 \$	\$ 21,394 \$	97,531 \$	\$ (32,251)		
operating activities: Depreciation and amortization Tax benefits from stock		34,503	27,476	63,576	50,431		
options Cumulative effect of		28,588	13,952	49,645	20,756		
accounting change		-	-	-	64,120		
Earnings in equity interests Minority interests in operations of		(10,001)	(5,500)	(19,730)	(9,800)		
consolidated subsidiaries Noncash (gains) losses and impairments of		1,126	(139)	3,034	(351)		
investments Other noncash charges Changes in assets and liabilities, net of eff of acquisitions:	fec	2,559	(4,955) 1,147	5,968 3,045	(3,101) 6,776		
Accounts receivable, net Prepaid expenses and		(8,182)	3,510	(23,529)	(3,526)		
other assets Accounts payable Accrued expenses and		(9,180) (3,008)	(2,796) 1,449		23,874 (67)		
other liabilities Deferred revenue Long-term deferred		(5,193) 7,216	7,227 10,617	(933) 16,514	(10,613) 14,577		
revenue		-	30,000	-	30,000		
Net cash provided by operating activities	-	92,123	103,382	190,751	150,825		
CASH FLOWS FROM INVESTING ACTIVITIES: Acquisition of property							
and equipment, net Purchases of marketable		(20,770)	(14,301)	(41,273)	(21,588)		
securities Proceeds from sales and maturities of marketable		(528,738)	(286,298)	(666,178)	(543,037)		
securities Acquisitions, net of cash		219,981	181,822				
acquired Proceeds from sales		-	-	(228,318)	(189,168)		

(purchases) of investments	other	(7,555)	-	(6,274)	687
Net cash used in activities	investing	(337,082)	(118,777)	(291,544)	(257,361)
CASH FLOWS FROM F ACTIVITIES: Proceeds from i					
debt		733,125	-	733,125	-
Proceeds from i Capital Stock,		105,044	20,005		35,699
Net cash provided financing activi		838,169	20,005	861,736	
Effect of exchang changes on cash equivalents		3,929	4,733	3,667	1,796
Net change in cas equivalents		597,139	9,343	764,610	(69,041)
Cash and cash equ beginning of per		478,443	294,248	310,972	372,632
Cash and cash equ end of period	ivalents,		\$ 303,591 \$ =======		,
Supplemental nonc financing activi Long-term defer financing cost	ty: red	\$ 17,550	\$-\$	17,550 \$	5 -
Unaudited Supp (in thousa		per share	ormation an		
	2003		2003	<i>،</i> · · · · · · · · · · · · ·	2002
NET REVENUES: Net revenues for Marketing	groups of s	similar serv	ices:		
services	\$ 219,	198 \$	189,965	\$	
Fees Listings	69, 32,	926 282	63,729 29,254		62,001 27,364
-					·
Total net revenues	\$ 321, =======	406 \$ ===== ==	282,948	\$ =====	285,787 ======
Net revenues for Marketing	groups of s	similar serv	rices (Trail	ing Twelve	Months):
services	\$ 771,	346 \$	703,858	\$	651,568
Fees Listings	252, 114,	987 631	232,124 107,368		207,941 93,558
Total net					
revenues	\$ 1,138, =======	964 \$ ==== ==	1,043,350	\$ =====	953,067 ======
Net revenues by s United States International	\$ 271, 50,	.345 \$ 061	44,402		242,386 43,401
Total net revenues	\$ 321,	.406 \$ ===== ==	282,948	\$	
Net revenues by s	egment (Tra	ailina Twelv	e Months):		
United States	\$ 962,	412 \$	878,532	\$	806,598
International	1/6, 		104,818		146,469
Total net revenues	\$ 1,138, =======	.964 \$ ===== ==	1,043,350	\$ =====	953,067

OPERATING INCOME BEFORE Operating income before Income (loss)					
from operations \$ Depreciation and	62,772	\$	54,977	\$	55,368
amortization	34,503		29,073		29,207
Operating income before depreciation and					
amortizaton \$	97,275		84,050		84,575 =======
Operating income (loss) Twelve Months): Income (loss)	before dep	reciat	ion and amor	tizaton	(Trailing
from operations \$	202,594	\$	147,340	\$	88,188
Depreciation and amortization	122,534		115,507		109,389
Operating income (loss) before depreciation and amortizaton \$	325,128		262,847		197,577
===	=====	===	======		=====
Margin percentage: Income (loss) from operations margin					
percentage Operating income before depreciation and	20%		19%		19%
amortizaton margin percentage	30%		30%		30%
Margin percentage (Trai Income (loss) from operations margin	ling Twelve	Month	s):		
percentage Operating income (loss) before depreciation and amortizaton	18%		14%		9%
margin percentage	29%		25%		21%
Operating income (loss) segment: Operating income before	before dep	reciat	ion and amor	tizaton	by
depreciation and amortizaton - United States \$ Operating income (loss) before depreciation and	90,555	\$	76,948	\$	81,315
amortizaton - International	6,720		7,102		3,260
Operating income before					
depreciation and amortizaton \$ ===	97,275		84,050	\$ ===	84,575 =======
Operating income (loss) (Trailing Twelve Month Operating income before depreciation and		reciat	ion and amor	tizaton	by segment
amortizaton - United States \$ Operating income (loss) before depreciation and	306,439	\$	254,438	\$	204,319
amortizaton - International	18,689		8,409		(6,742)

Operating income						
(loss) before depreciation an amortizaton	\$	325,128	\$ ===	262,847	\$ ===	197,577
Operating income (reconciliation: United States Income from						
operations		60,472	\$	51,000	\$	55,021
Depreciation and amortization		30,083		25,948		26,294
Operating income before depreciation an amortizaton - United States	d \$		\$	76,948	\$	
International Income (loss)						
from operations Depreciation and amortization				3,977 3,125		347 2,913
Operating income (loss) before depreciation an amortizaton -		4,420				2,913
International				7,102		
Operating income (reconciliation (T United States Income (loss) from operations	rail:	ing Twelve i	Months)	:		
Depreciation and amortization		109,195		103,792		97,944
Operating income before depreciation an amortizaton - United States	d \$	306,439	\$	254,438		204,319
	===		===	======	===	
International Income (loss) from operations Depreciation and		5,350	\$	(3,306)	\$	(18,187)
amortization		13,339		11,715		11,445
Operating income (loss) before depreciation an amortizaton -						
International	\$ ===	18,689 =======	\$ ===	8,409	\$ ===	(6,742)
FREE CASH FLOW: Free cash flow rec Cash flow from operating	onci	liation:				
activities Acquisition of property and	\$	92,123	\$	98,628	\$	79,358
equipment, net Change in long- term deferred		(20,770)		(20,503)		(16,672)
revenue Non-cash investment gains (losses)		-		-		-
and other		(3,701)		(3,013)		(1,285)
Free cash flow	\$	67,652	\$	75,112	\$	61,401

	========	=== ==		=====			
Free cash flow reconciliation (Trailing Twelve Months):							
Cash flow from operating activities Acquisition of	\$ 342,3	374 \$	353,633	\$	302,448		
property and equipment, net Change in long- term deferred revenue Non-cash investment gains (losses) and other Non-cash	(71,2	238)	(64,769)		(51,553)		
		-	(30,000)		(30,000)		
	(9,	669)	(1,041)		110		
restructuring charges		-	-		-		
Free cash flow	\$ 261,4 ========		257,823 ======	\$ =====	221,005 ======		
	Q3		Q2		Q1		
	2002		2002	2			
NET REVENUES: Net revenues for g Marketing							
services Fees Listings	57,3	331 731	151,710 49,063 25,019	\$	137,675 39,546 15,444		
Total net revenues	\$ 248,	323 \$	225,792 ======	\$ =====	192,665		
Net revenues for groups of similar services (Trailing Twelve Months): Marketing							
services Fees Listings	\$ 603,3 178,4 74,4	426 407	566,728 150,865 55,906		561,673 130,138 38,061		
Total net revenues	\$ 856,:	191 \$	773,499	\$	729,872		
Net revenues by se	ament:						
United States		588	187,465 38,327		166,612 26,053		
Total net revenues			225,792 ======				
Net revenues by se United States International	gment (Tra: \$ 723,0 133,0	iling Twelv 994 \$ 997	e Months): 652,324 121,175	\$	613,970 115,902		
Total net	\$ 856,:	191 \$	773,499	\$	729,872		
OPERATING INCOME BEFORE DEPRECIATION AND AMORTIZATION: Operating income before depreciation and amortizaton:							
Income (loss) from operations Depreciation and		477 \$	7,518	\$	(4,175)		
amortization	29,	751	27,476		22,955		
Operating income before depreciation	2						
and amortizaton	\$		34,994 ======		18,780 ======		

Operating income (loss) before depreciation and amortizaton (Tra Twelve Months): Income (loss)					n (Trailing
from operations \$ Depreciation and	7,514	\$	(48,325)	\$	(129,677)
amortization					
Operating income (loss) before depreciation					
and amortizaton \$ ==	123,737 =======	\$ ===	70,228	\$ ===	(6,358)
Margin percentage: Income (loss) from operations margin percentage Operating income	12%		3%		(2%)
before depreciation and amortizaton margin	24%		1 50/		1.0%
percentage			15%		10%
Margin percentage (Tra Income (loss) from operations margin	iling Twelve	Month	s):		
percentage Operating income (loss) before depreciation and amortizaton	1%		(6%)		(18%)
margin percentage	14%		9%		(1%)
Operating income (loss segment: Operating income before depreciation) before dep	reciat	ion and amort	izator	ı by
and amortizaton - United States \$ Operating income (loss) before depreciation	57,621	\$	38,554	\$	26,829
and amortizaton - International	1,607		(3,560)		(8,049)
 Operating income before depreciation					
and amortizaton \$			34,994		
Operating income (loss (Trailing Twelve Month Operating income before depreciation		reciat	ion and amort	tizator	n by segment
and amortizaton - United States \$ Operating income (loss) before depreciation	140,036	\$	97,631	\$	29,551
and amortizaton - International	(16,299)		(27,403)		(35,909)
Operating income (loss) before depreciation and amortizaton \$	123,737	\$		\$	
Operating income (loss) before depreciation and amortizaton by segment reconciliation: United States					
Income from operations \$ Depreciation and	30,751	\$	13,874	\$	6,729

amortization	26,870	24,680	20,100			
Operating income before depreciation						
and amortizaton		\$ 38,554	\$ 26,829			
United States			================			
		\$ (6,356)	\$ (10,904)			
Depreciation and amortization	2,881	2,796	2,855			
Operating income (loss) before depreciation and amortizaton - International		\$ (3,560)	\$ (8,049)			
inconnacional			===========			
Operating income (loss) before depreciation and amortizaton by segment reconciliation (Trailing Twelve Months): United States Income (loss)						
		\$ (7,949)	\$ (80,217)			
amortization	104,496	105,580	109,768			
Operating income before depreciation						
and amortizaton - United States						
International						
	\$ (28,026)	\$ (40,376)	\$ (49,460)			
Depreciation and amortization	11,727	12,973	13,551			
Operating income (loss) before depreciation and amortizaton						
- International	\$ (16,299) ========	\$ (27,403) ========	\$ (35,909) =======			
FREE CASH FLOW: Free cash flow reco Cash flow from	onciliation:					
operating activities Acquisition of property and	\$ 72,265	\$ 103,382	\$ 47,443			
equipment, net Change in long- term deferred	(13,293)	(14,301)	(7,287)			
revenue Non-cash investment	-	(30,000)	-			
gains (losses) and other	(1,670)	4,927	(1,862)			
Free cash flow	\$57,302	\$ 64,008	\$ 38,294			
Free cash flow reconciliation (Trailing Twelve Months): Cash flow from						
operating activities Acquisition of	\$ 236,073	\$ 192,226	\$ 83,240			
property and equipment, net Change in long- term deferred	(49,223)	(52,743)	(52,043)			
revenue Non-cash	(30,000)	(30,000)	-			

investment gains (losses) and other Non-cash restructuring	(545)		(16,796)		(18,648)	
charges		(3,132)		(3,132)		(14,791)
Free cash flow	\$ ==	153,173 ======	\$ ===	89,555	\$ ====	(2,242)

CONTACT: Yahoo! Inc. Nissa Anklesaria, 408/349-7738 (Media Relations) nissa@yahoo-inc.com Cathy La Rocca, 408/349-5188 (Investor Relations) cathy@yahoo-inc.com or Fleishman-Hillard Michael Lynam, 415/318-4109 (Media Relations) lynamm@fleishman.com